

WHY JOIN?

Join North San Diego Business Chamber to build a stronger business, connect with prospective clients and resources, reduce the cost of doing business, and to be a part of a community of influencers.

SMALL BUSINESS

The Chamber is recognized for its focus on helping small businesses grow in the San Diego region. Being powered by small businesses, the Chamber is in a strong position to take charge and advocate for the rights of your small business.

MID-MARKET

Mid-sized business needs are unique and extend beyond the traditional small-big business paradigm. The Chamber is focused on advocating for a business climate that allows you to grow, obtain new levels of success, expand your network and adapt best practices taking your business to the next level.

LARGE CORPORATE

The Chamber is focused on understanding the distinct challenges and opportunities of large-market companies and advocating for a business climate that allows your business to make global business and government connections, achieve greater supplier diversification and fuel the regional economy.

Questions?

(858) 487-1767

admin@sdbusinesschamber.com

SDBusinessChamber.com

CONNECTIONS & EDUCATION

- Member referrals and connections
- Complimentary admission to networking events for 5 employees - includes attendee guest list
- New Member Presentation & Plaque
- Emerging Leaders Network (professionals under 40) - Quarterly Social Hour and Professional Development
- Access to legislative offices
- Seat on Advisory Council (*one employee per Council*) - *Health, Economic Development & Advocacy, Military Transition*

VISIBILITY

- Enhanced Directory Listing and Webpage on SDBusinessChamber.com and VisitNorthSanDiego.com with click metrics
- Post Your Job Openings on Chamber website & social media
- Post Your Events on Chamber calendar & social media
- Post Local Discounts on Chamber website & social media
- Post Press Releases on Chamber website & social media
- Listing on Chamber Venues page
- Ribbon Cutting Ceremony
- Complimentary tabletop at one networking event during first year of membership (based on availability)
- Display opportunity in Chamber lobby

SAVINGS

- Discount program for employees
- Complimentary US Chamber membership (restrictions apply)
- Complimentary Certificates of Origin (2 per month)
- Discounted conference room rental at the Chamber
- Discounted California employer posters
- Compliance Corner - free HR updates

OFFICERS

CHAIR

Denise Visconti
Office Managing Shareholder
Littler Mendelson

CHAIR ELECT

Derrick Breaux
President/CEO, Publisher
ZCode Magazines

IMMEDIATE PAST CHAIR

Charlie Piscitello
President
Petco Foundation

TREASURER

Steve Stallings
Council Member
Rincon Band of Luiseño Indians

PRESIDENT & CEO

Debra Rosen
North San Diego Business Chamber

DIRECTORS

Jan Allen
Partner
Allen Barron, Inc.

Trudy Armstrong
Director of Regional Outreach
The San Diego Foundation

Tom Briggs
Partner
Jones Day

Tim Durie
SVP, Human Resources
Newland Communities

Lisa Hellmann
Senior Director,
Global Internal Communications

Babett Hirzel
General Manager
Embassy Suites by Hilton SD - La Jolla

Stacey Hrountas
Chief Executive Officer
Sharp Rees-Stealy

Faith Jennings
Senior Director, Communications
Northrop Grumman

Jan Jones
President/CEO
The Elizabeth Hospice

Richard Marks
Founder/President
RDM Management Group

Susan Miller
Director, OSSA Oversight & Reporting
Oracle Corporation

Fred Nasseri
President
Unicorn Jewelry

Pat Reno
First Vice President
RBC Wealth Management

Stacy Rungaitis
Executive Director
Palomar College Foundation

Nick Torres
Partner
Hochman Torres LLP

Jana Vargas
Director of Procurement
San Diego County Regional Airport
Authority

Steve Wragg
Vice President of Planning
Michael Baker International

ADVISORY COUNCIL

Yutaka Honzawa
Chief Financial Officer
Sony Corporation

RADM Yancy B. Lindsey
Navy Region Southwest

Geoff Patnoe
*Director, Office of Strategy &
Intergovernmental Affairs*
County of San Diego

Tina White
City Manager
City of Poway

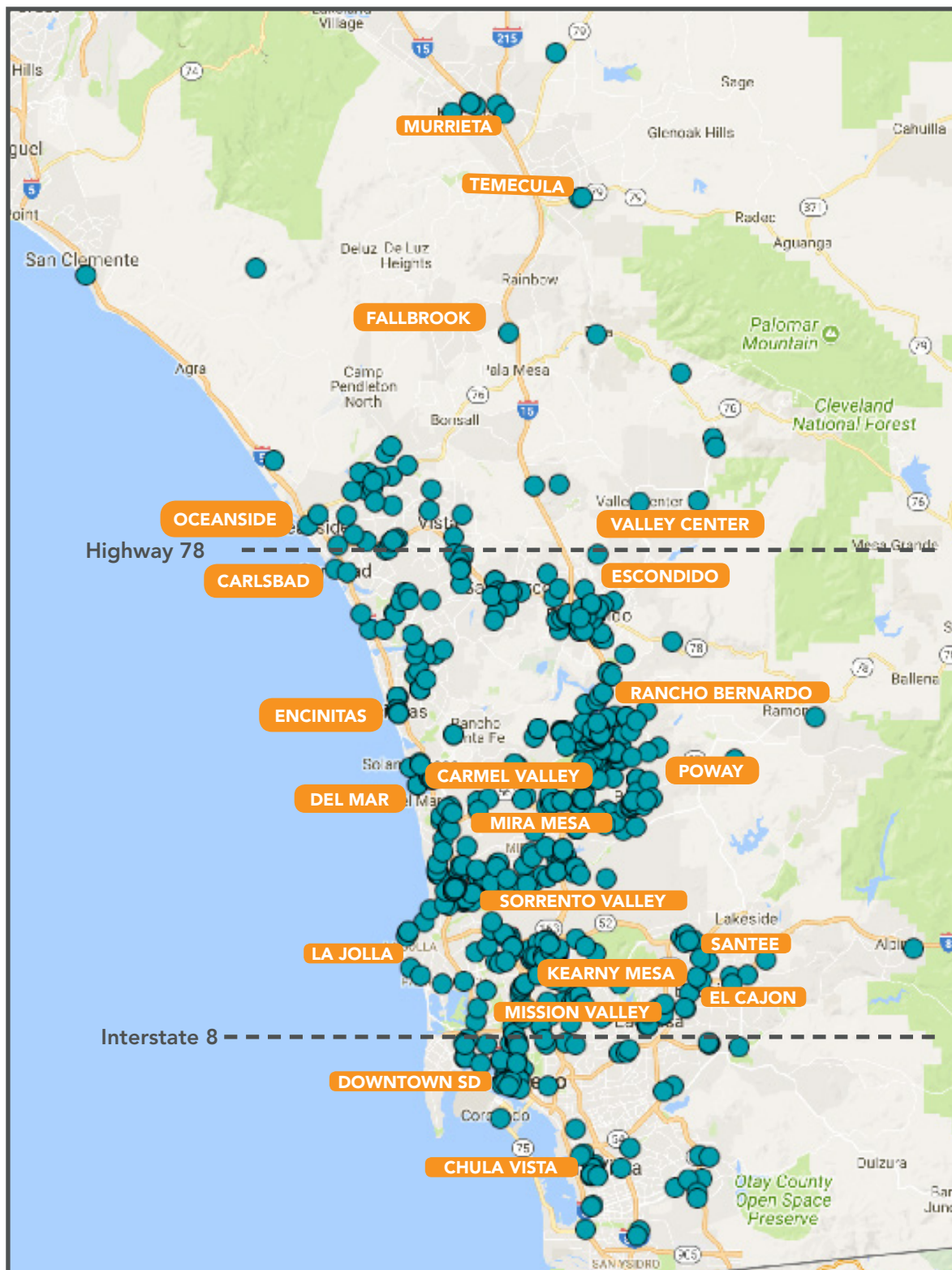


**NORTH SAN DIEGO
BUSINESS CHAMBER**
CONNECTIONS START HERE.

MEMBER MAP

Representing over
690 members and
190,000 employees

Service Area:
North of Interstate 8
to Highway 78



BUILDING VIBRANT COMMUNITIES THROUGH STRONGER COMMERCE





Economic Development & Advocacy

Monthly :: First Thursday :: 8:00 am - 9:15 am

The Economic Development & Advocacy Advisory Council works with elected officials, community leaders, Chamber Members, and other organizations to shape policies that help to promote business creation, sustainability, and growth. Areas of focus include jobs, employment and business retention that stimulates overall economic growth, and improves the quality of life in the region.

Health

Monthly :: Fourth Tuesday :: 8:00 am - 9:15 am

Health is a priority for North San Diego Business Chamber as it plays an important role in shaping the region's economy. The Chamber strives to deliver up-to-date, health-related information to enhance the quality of life of Chamber Members and the business community at large. The Health Advisory Council serves as the Chamber's front line to educate San Diego businesses about health care and workplace wellness topics specific to the region that impact bottom lines and workforce productivity.

Military Transition

Monthly :: First Tuesday :: 8:00 am - 9:00 am

The Military Transition Advisory Council oversees Operation Connect, the Chamber's program that assists transitioning military service personnel by providing complimentary professional development training and admission to Regional Connect, and pairing them with Mentors who are business leaders in the region. The Advisory Council reviews each workshop, creates ways to improve the program, and helps grow the number of participating Chamber Mentors.

BUSINESS INFORMATION

Business Name: _____

Address: _____ City: _____ ZIP: _____

Business Phone: _____ Fax: _____

Billing Address (if different from above): _____ City: _____ ZIP: _____

Website: _____

Total Number of Employees: _____ Business Category: _____

REPRESENTATIVE INFORMATION

Primary Contact: Name: _____ Title: _____
Email: _____

Billing Contact: Name: _____ Title: _____
Email: _____

CEO or Area Director: Name: _____ Title: _____
(internal use only) Email: _____

To add additional reps, please email information to admin@sdbusinesschamber.com

Are you interested in participating on an Advisory Council?

☐ Economic Development & Advocacy ☐ Health ☐ Military Transition Council

MEMBERSHIP INVESTMENT (+ 50 Admin Fee)

- ☐ Home Based/501(c)3 Non Profit - \$335 ☐ 10 - 19 Employees - \$550 ☐ 50 - 99 Employees - \$1,025
- ☐ 1 - 9 Employees - \$440 ☐ 20 - 49 Employees - \$700 ☐ 100+ Employees - \$1,650
- ☐ Chairman's Circle Investment - Additional \$599
- ☐ Think Local First Champion - Additional \$75

* A one-time \$50 admin fee will be added to all new memberships

PAYMENT INFORMATION

Total Enclosed Membership Investment: \$ _____ + 50 Admin Fee = \$ _____

☐ Check ☐ Visa ☐ MasterCard ☐ American Express

Card #: _____ Exp: ____ / ____ CVV: _____

Authorized Signature: _____ Print Name: _____

Please make checks payable to "North San Diego Business Chamber"

Membership investment is non-refundable

Rep Initials: _____ Date: _____

Thank you for your partnership, and welcome to North San Diego Business Chamber.

BUILDING VIBRANT COMMUNITIES THROUGH STRONGER COMMERCE